



13 YEARS OF RETAIL EXPERIENCE

HAL SHAPIRO

SENIOR DIRECTOR

Areas of Expertise:
Manhattan, Bronx, Westchester County

Areas of Specialization:
Retail Brokerage (Tenant & Owner Representation), Advisory Services

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PROFILE SUMMARY

Professional Experience

Hal Shapiro has been affiliated with Winick Realty Group since 2001. Mr. Shapiro provides a full range of brokerage and advisory services to both retail tenants and property owners, focusing on Manhattan, the Bronx and Westchester County.

Mr. Shapiro has negotiated numerous transactions over the years. His understanding of ownership needs and tenant requirements has gained him a solid reputation among clients and within the real estate brokerage community. Some of his notable and innovative retail transactions in Manhattan are L'Oreal, JP Morgan Chase, Godiva Chocolatier, Duane Reade, Northeast Community Bank, T-Mobile and Drybar. He has completed numerous transactions throughout Manhattan on behalf of European Wax Center and Dunkin Donuts. Mr. Shapiro is the exclusive broker for Explore & Discover Early Learning Center and also one of the exclusive brokers representing Tossed in their Tri-State Area expansion.

He has arranged leases for such firms as Blackstone Group, Equity Office Properties, The Related Company, Glenwood Management, Stellar Management, Chetrit Group, Equity Residential and The Lightstone Group. He also served as the exclusive broker representing Ethan Allen in the sublease of their Upper West Side location.

Mr. Shapiro's track record of knowledgeable and successful retail leasing transactions has made him a go-to source for real estate media professionals seeking expert insight into neighborhoods and trends. He has been featured in a variety of publications, including New York Times, Crain's New York Business, Wall Street Journal and New York Post.

Mr. Shapiro holds a business degree from the University of Miami (FL).

FEATURE ACHIEVEMENTS

Awards & Recognition

Mr. Shapiro is a member of Real Estate Board of New York (REBNY) and International Council of Shopping Centers.

