

30 YEARS OF RETAIL EXPERIENCE

## JEFF WINICK FOUNDER AND CEO

### Areas of Expertise:

Luxury Brand Retail, Large Retail Sites, Hospitality, Hotels, Restaurants, Tri State Area

### Areas of Specialization:

Retail Brokerage (Tenant & Owner Representation), Advisory Services

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## PROFILE SUMMARY

### Professional Experience

Over the past 30 years, the name Winick has become synonymous with retail real estate in New York and New Jersey. Since forming Winick Realty Group in 1982, Jeff Winick has led his company to the top of the retail leasing and retail investment sales markets, gaining the respect of his peers and earning many of the industry's top accolades in the process. Mr. Winick and Winick Realty Group have participated in some of the most transformational real estate transactions in the Tri-State Area, creating new neighborhoods and shopping corridors, as well as bringing exciting new retail tenants to many of the area's most iconic retail locations.

Mr. Winick has personally overseen millions of square feet of leasing transactions, working on behalf of clients such as AT&T, Duane Reade and Chase Bank, as well as prominent property owners and developers like SL Green, Brookfield, The Moinian Group, Chetrit Group, Related Companies, Lalazarian Developers, TF Cornerstone, Vornado and the Stahl Organization, among many others. Mr. Winick has successfully negotiated retail leases for new locations for such renowned retailers as Loews Home Improvement, the NBA Store, Nordstrom Men's Store, Nordstrom Rack, TJ Maxx, REI, Whole Foods and countless others.

Because of the unrivaled passion, skill and knowledge that Mr. Winick brings to each and every deal, the retail leasing community holds Mr. Winick and Winick Realty Group in the highest esteem. The Commercial Observer named Mr. Winick as one of the 100 most powerful people in New York City real estate two years in a row and in 2008, he led the Winick Realty Group broker team that marketed and successfully leased close to 500,000 square feet of retail at Columbus Square, earning REBNY's coveted Retail Deal of the Year Award for positively changing the neighborhood of Columbus Avenue between 97th and 100th Streets.

Mr. Winick's singular vision has helped to not only grow Winick Realty Group in both service range and geographic reach, but also bring new value to one of the most dynamic retail markets in the world.

## FEATURE ACHIEVEMENTS

### Awards & Recognition

Both Jeff Winick and Winick Realty Group are members of the Real Estate Board of New York (REBNY) and the International Council of Shopping Centers (ICSC).

