

30+ YEARS OF RETAIL EXPERIENCE



JEFF WINICK

LICENSED NYS REAL ESTATE ASSOCIATE BROKER

Areas of Expertise:

Luxury Brand Retail, Large Retail Sites,
Hospitality, Hotels, Restaurants, Tri State
Area

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Areas of Specialization:

Retail Brokerage (Tenant & Owner
Representation), Advisory Services

PROFILE SUMMARY

Professional Experience

Over the past 30 years, the name Winick has become synonymous with retail real estate in New York and New Jersey. Since forming Winick Realty Group in 1982, Jeff Winick has led the company to the top of the retail leasing and retail investment sales markets, gaining the respect of his peers and earning many of the industry's top accolades in the process. Jeff has participated in some of the most transformational real estate transactions in the Tri-State Area, creating new neighborhoods and shopping corridors, as well as bringing exciting new retail tenants to many of the area's most iconic retail locations.

Jeff has personally overseen millions of square feet of leasing transactions, working on behalf of clients such as AT&T, Duane Reade and Chase Bank, as well as prominent property owners and developers like SL Green, Brookfield, The Moinian Group, Chetrit Group, Related Companies, Lalazarian Developers, TF Cornerstone, Vornado and the Stahl Organization, among many others. Jeff has successfully negotiated retail leases for new locations for such renowned retailers as Paris Baguette, Burlington, Five Below, Home Goods, Those House of Cannabis; THCNYC, The NBA Store, Nordstrom Men's Store, Nordstrom Rack, TJ Maxx, REI, Whole Foods and countless others.

Because of the unrivaled passion, skill and knowledge that Jeff brings to each deal, the retail leasing community holds Jeff in the highest esteem. The Commercial Observer named Jeff as one of the 100 most powerful people in New York City real estate two years in a row and in 2008, he led the Winick Realty Group broker team that marketed and successfully leased close to 500,000 SF of retail at Columbus Square, earning REBNY's coveted Retail Deal of the Year Award for positively changing the neighborhood of Columbus Avenue between 97th and 100th Streets. Jeff's singular vision has helped to not only grow Winick Realty Group in both service range and geographic reach, but also bring new value to one of the most dynamic retail markets in the world.

FEATURE ACHIEVEMENTS

Awards & Recognition

Jeff Winick is a member of the Real Estate Board of New York (REBNY) and the International Council of Shopping Centers (ICSC).

