



LEE BLOCK

MANAGING PRINCIPAL

Areas of Expertise:
Manhattan, Tri State Area

Areas of Specialization:
Retail Brokerage (Tenant & Owner
Representation), Advisory Services

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PROFILE SUMMARY

Professional Experience

Lee A. Block joined Winick Realty Group in the summer of 2008 after serving as a retail leasing associate with H&R Retail in the Washington DC Metropolitan area. While at H&R Retail, he managed a leasing portfolio of more than 4,000,000 square feet of retail space and was closely involved in leasing transactions that allowed several properties to be refinanced at lower interest rates. In addition, Lee worked on exclusive tenant accounts such as Target, Staples and PetSmart, evaluating their ongoing real estate needs and researching areas for expansion.

As the Managing Principal at Winick, Lee has represented such prominent landlords as The Carlyle Group, Walter & Samuels, Meringoff Properties, GreenOak, The Chetrit Group, Capstone Equities and Madison Realty, among others. Recent deals of note include Lowe's Home Improvement's first NYC urban lease, a record setting deal on behalf of ownership (Riese Org) in a deal with TD Bank on 86th Street and Lexington, 10,000 SF deal with Gourmet Garage (on behalf of a co-op board) in Tribeca and assisting ownership at 570 7th Avenue (Carlyle & Capstone) in redesigning their retail program and adding LED billboard signage which raised the value of the building and it was sold for double the original purchase price in less than 18 months. As exclusive brokers and advisors to Cammeby's International, Lee and the Winick team provided valuable advice on construction and design to assist ownership on two new ground up developments in South Brooklyn encompassing over 250,000 SF of commercial space, of which over 85% of the retail space was pre-leased.

Considering unparalleled customer service a top priority, Lee provides comprehensive and personalized services to retailers and property owners alike. He has also completed transactions on behalf of national and local tenants throughout NYC, including Duxiana, Heartland Brewery, Revolve Fitness, 18|8 Fine Men's Salon, and Roti Mediterranean Grill.

Lee graduated from University of Maryland, College Park with a Degree in Accounting.

FEATURE ACHIEVEMENTS

Awards & Recognition

Lee was named Chain Store Age's "10 under 40: Ones to Watch – Rising Stars in Retail Real Estate" and is a member of the International Council of Shopping Centers (ICSC).

